

SPECIFICATION #21		TRADE-IN PRICE		ESTIMATED	ALTERNATE 21-A		ALTERNATE 21-B	
FULL SIZE 4-DOOR CAR	UNIT PRICE	(ITEM A)	NET PRICE w/TRADE-IN	DELIVERY IN DAYS	Alternate Fuel	ESTIMATED DELIVERY IN DAYS	Hybrid Vehicle	ESTIMATED DELIVERY IN DAYS
Byers Dodge	\$22,858.00	\$4,500.00	\$18,358.00	90-120	No Bid		No Bid	
Taylor Dealerships	\$22,714.00	\$5,850.00	\$16,864.00	90-120	No Bid		No Bid	
Walt Sweeney Ford*	\$24,362.00	\$5,500.00	\$18,862.00	60-120	No Bid		No Bid	
Specification #27		TRADE-IN PRICE	NET PRICE		ALTERNATE 27-A	ESTIMATED DELIVERY	ALTERNATE 27-B	ESTIMATED DELIVERY
FULL SIZE 4-DOOR CAR	UNIT PRICE	(ITEM B)	w/TRADE-IN	DELIVERY IN DAYS	Alternate Fuel	IN DAYS	Hybrid Vehicle	IN DAYS
Byers Dodge	\$22,858.00	\$4,000.00	\$18,858.00	90-120	No Bid		No Bid	
Taylor Dealerships	\$22,714.00	\$5,550.00	\$17,164.00	90-120	No Bid		No Bid	
Walt Sweeney Ford*	\$24,362.00	\$5,500.00	\$18,862.00	60-120	No Bid		No Bid	
SPECIFICATION #209		TRADE-IN PRICE		ESTIMATED		ALTERNATE 209-1		
SI LOII ICATION #203		I RADE-IN PRICE	NET PRICE		ALTERNATE 209-1	ALIERNATE 209-1		
4 X 4 PICK UP W/ REGULAR CAB	UNIT PRICE	(ITEM C)	NET PRICE w/TRADE-IN	DELIVERY IN DAYS	ALTERNATE 209-1 Snow Plow Prep Package	Snow Plow		
	UNIT PRICE \$31,048.00			DELIVERY	Snow Plow Prep			
4 X 4 PICK UP W/ REGULAR CAB		(ITEM C)	w/TRADE-IN	DELIVERY IN DAYS	Snow Plow Prep Package	Snow Plow		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet	\$31,048.00	(ITEM C) \$5,800.00	w/TRADE-IN \$25,248.00	DELIVERY IN DAYS	Snow Plow Prep Package \$0.00	Snow Plow \$4,594.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships	\$31,048.00 \$29,698.00	(ITEM C) \$5,800.00 \$8,475.00	w/TRADE-IN \$25,248.00 \$21,223.00	DELIVERY IN DAYS 56-70 90-120	Snow Plow Prep Package \$0.00 \$0.00	Snow Plow \$4,594.00 \$4,939.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships Tri-County Dodge Walt Sweeney Ford*	\$31,048.00 \$29,698.00 \$35,219.00	(ITEM C) \$5,800.00 \$8,475.00 \$8,000.00	w/TRADE-IN \$25,248.00 \$21,223.00 \$27,219.00	DELIVERY IN DAYS 56-70 90-120 60-90	Snow Plow Prep Package \$0.00 \$0.00 \$115.00	Snow Plow \$4,594.00 \$4,939.00 \$4,939.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships Tri-County Dodge	\$31,048.00 \$29,698.00 \$35,219.00 \$26,773.00	(ITEM C) \$5,800.00 \$8,475.00 \$8,000.00	w/TRADE-IN \$25,248.00 \$21,223.00 \$27,219.00	DELIVERY IN DAYS 56-70 90-120 60-90 60-120 ESTIMATED	Snow Plow Prep Package \$0.00 \$0.00 \$115.00	Snow Plow \$4,594.00 \$4,939.00 \$4,939.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships Tri-County Dodge Walt Sweeney Ford*	\$31,048.00 \$29,698.00 \$35,219.00	(ITEM C) \$5,800.00 \$8,475.00 \$8,000.00 \$3,000.00	w/TRADE-IN \$25,248.00 \$21,223.00 \$27,219.00 \$23,773.00	DELIVERY IN DAYS 56-70 90-120 60-90 60-120	Snow Plow Prep Package \$0.00 \$0.00 \$115.00	Snow Plow \$4,594.00 \$4,939.00 \$4,939.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships Tri-County Dodge Walt Sweeney Ford* SPECIFICATION #217	\$31,048.00 \$29,698.00 \$35,219.00 \$26,773.00	(ITEM C) \$5,800.00 \$8,475.00 \$8,000.00 \$3,000.00 TRADE-IN PRICE	w/TRADE-IN \$25,248.00 \$21,223.00 \$27,219.00 \$23,773.00 NET PRICE	DELIVERY IN DAYS 56-70 90-120 60-90 60-120 ESTIMATED DELIVERY	Snow Plow Prep Package \$0.00 \$0.00 \$115.00	Snow Plow \$4,594.00 \$4,939.00 \$4,939.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships Tri-County Dodge Walt Sweeney Ford* SPECIFICATION #217 4 X 2 REGULAR CAB DUMP TRUCK	\$31,048.00 \$29,698.00 \$35,219.00 \$26,773.00 UNIT PRICE	(ITEM C) \$5,800.00 \$8,475.00 \$8,000.00 \$3,000.00 TRADE-IN PRICE (ITEM D)	w/TRADE-IN \$25,248.00 \$21,223.00 \$27,219.00 \$23,773.00 NET PRICE w/TRADE-IN	DELIVERY IN DAYS 56-70 90-120 60-90 60-120 ESTIMATED DELIVERY IN DAYS	Snow Plow Prep Package \$0.00 \$0.00 \$115.00	Snow Plow \$4,594.00 \$4,939.00 \$4,939.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships Tri-County Dodge Walt Sweeney Ford* SPECIFICATION #217 4 X 2 REGULAR CAB DUMP TRUCK Ricart Properties	\$31,048.00 \$29,698.00 \$35,219.00 \$26,773.00 UNIT PRICE \$52,850.00	(ITEM C) \$5,800.00 \$8,475.00 \$8,000.00 \$3,000.00 TRADE-IN PRICE (ITEM D) \$6,000.00	w/TRADE-IN \$25,248.00 \$21,223.00 \$27,219.00 \$23,773.00 NET PRICE w/TRADE-IN \$46,850.00	DELIVERY IN DAYS 56-70 90-120 60-90 60-120 ESTIMATED DELIVERY IN DAYS 112-140	Snow Plow Prep Package \$0.00 \$0.00 \$115.00	Snow Plow \$4,594.00 \$4,939.00 \$4,939.00		
4 X 4 PICK UP W/ REGULAR CAB Byers Chevrolet Taylor Dealerships Tri-County Dodge Walt Sweeney Ford* SPECIFICATION #217 4 X 2 REGULAR CAB DUMP TRUCK Ricart Properties	\$31,048.00 \$29,698.00 \$35,219.00 \$26,773.00 UNIT PRICE \$52,850.00	(ITEM C) \$5,800.00 \$8,475.00 \$8,000.00 \$3,000.00 TRADE-IN PRICE (ITEM D) \$6,000.00	w/TRADE-IN \$25,248.00 \$21,223.00 \$27,219.00 \$23,773.00 NET PRICE w/TRADE-IN \$46,850.00	DELIVERY IN DAYS 56-70 90-120 60-90 60-120 ESTIMATED DELIVERY IN DAYS 112-140	Snow Plow Prep Package \$0.00 \$0.00 \$115.00	Snow Plow \$4,594.00 \$4,939.00 \$4,939.00		



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SPECIFICATION #219		TRADE-IN PRICE	NET PRICE	ESTIMATED DELIVERY IN DAYS	ALTERNATE 219-1	ALTERNATE 219-2	ALTERNATE 219-3	ALTERNATE 219-4
DUMP, CAB AND CHASSIS TRUCK	UNIT PRICE	(ITEM E)	w/TRADE-IN		Aluminum Wheels	Spreader	Central Hydraulic System	Liquid Pre-Wetting System
Buckeye Western Star	\$124,167.00	\$4,250.00	\$119,917.00	150-180	\$950.00	\$3,696.00	\$16,520.00	\$4,464.00
FYDA Freightliner	\$119,425.00	\$12,000.00	\$107,425.00	150-180	\$492.00	\$3,696.00	\$16,520.00	\$4,464.00
SPECIFICATION #284		TRADE-IN PRICE		ESTIMATED				<u> </u>
4 X 2 REGULAR CAB FLAT BED TRUCK	UNIT PRICE	No Trade-in	w/TRADE-IN	DELIVERY IN DAYS				
Ricart Properties	\$38,750.00	\$0.00	\$38,750.00	112-140				
Walt Sweeney Ford*	\$36,887.00	\$0.00	\$36,887.00	60-180				
SPECIFICATION #400								
MEDIUM SIZE 4-DOOR HYBRID CAR	UNIT PRICE	TRADE-IN PRICE (ITEM F)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS				
Byers Ford	\$24,172.00	\$4,500.00	\$19,672.00	90-120				
Germain Toyota*	\$24,278.25	\$4,500.00	\$19,778.25	7				
SPECIFICATION #409		TRADE-IN PRICE						
MEDIUM SIZE 4-DOOR HYBRID CAR	UNIT PRICE	(ITEM G)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY				
				IN DAYS				
Byers Ford	\$24,172.00	\$2,500.00	\$21,672.00	90-120				
Germain Toyota*	\$24,278.25	\$4,000.00	\$20,278.25	14				



SPECIFICATION #512		TRADE-IN PRICE	NET PRICE	ESTIMATED	ALTERNATE 512-1	ALTERNATE 512-1	ALTERNATE 512-2
4 X 4 PICK UP W/ REGULAR CAB	UNIT PRICE	(ITEM H)	w/TRADE-IN	DELIVERY IN DAYS	Snow Plow Prep Package	Snow Plow	Weather Guard Tool Box
Byers Chevrolet	\$27,629.00	\$4,300.00	\$23,329.00	56-70	\$0.00	\$4,594.00	\$737.00
Taylor Dealerships	\$25,855.00	\$3,975.00	\$21,880.00	90-120	\$0.00	\$4,939.00	\$852.00
Tri-County Dodge	\$31,427.00	\$6,000.00	\$25,427.00	60-90	\$115.00	\$4,939.00	\$852.00
Walt Sweeney Ford*	\$25,223.00	\$2,500.00	\$22,723.00	60-120	\$140.00	\$4,600.00	\$0.00
SPECIFICATION #513			ESTIMATED	ALTERNATE 513-1	ALTERNATE 513-1	ALTERNATE 513-2	
4 X 4 PICK UP W/ REGULAR CAB	UNIT PRICE	(ITEM I)	w/TRADE-IN	DELIVERY IN DAYS	Snow Plow Prep Package	Snow Plow	Weather Guard Tool Box
Byers Chevrolet	\$27,629.00	\$4,300.00	\$23,329.00	56-70	\$0.00	\$4,594.00	\$737.00
Taylor Dealerships	\$25,855.00	\$3,775.00	\$22,080.00	90-120	\$0.00	\$4,939.00	\$852.00
Tri-County Dodge	\$31,427.00	\$6,000.00	\$25,427.00	60-90	\$115.00	\$4,939.00	\$852.00
Walt Sweeney Ford*	\$25,223.00	\$2,500.00	\$22,723.00	60-120	\$140.00	\$4,600.00	\$0.00
SPECIFICATION #708		TRADE-IN PRICE	NET PRICE	ESTIMATED			
1/2 TON PICK UP TRUCK 4 X 2 W/ REGULAR CAB	UNIT PRICE	(ITEM J)	w/TRADE-IN	DELIVERY IN DAYS			
Byers Chevrolet	\$22,930.00	\$1,400.00	\$21,530.00	56-70			
Taylor Dealerships	\$22,065.00	\$1,875.00	\$20,190.00	90-120			
Tri-County Dodge	\$24,520.00	\$2,000.00	\$22,520.00	60-90			
Walt Sweeney Ford*	\$21,497.00	\$1,200.00	\$20,297.00	60-120			
SPECIFICATION #714		TRADE-IN PRICE	NET PRICE	ESTIMATED	ALTERNATE 714-1	ALTERNATE 714-1	ALTERNATE 714-2
4 X 4 PICK UP W/ REGULAR CAB	UNIT PRICE	(ITEM K)	w/TRADE-IN	DELIVERY IN DAYS	Snow Plow Prep Package	Snow Plow	Weather Guard Tool Box
Byers Chevrolet	\$27,629.00	\$5,300.00	\$22,329.00	56-70	\$0.00	\$4,594.00	\$737.00
Taylor Dealerships	\$25,843.00	\$8,150.00	\$17,693.00	90-120	\$0.00	\$4,939.00	\$852.00
Tri-County Dodge	\$31,427.00	\$10,000.00	\$21,427.00	60-90	\$115.00	\$4,939.00	\$852.00
Walt Sweeney Ford*	\$25,223.00	\$3,100.00	\$22,123.00	60-120	\$140.00	\$4,600.00	\$0.00



SPECIFICATION #716		TRADE-IN PRICE		ESTIMATED	ALTERNATE 716-1	ALTERNATE 716-2	ALTERNATE 716-3	ALTERNATE 716-4	
DUMP, CAB AND CHASSIS TRUCK	UNIT PRICE	(ITEM L)	NET PRICE w/TRADE-IN	DELIVERY IN DAYS	Aluminum Wheels	Spreader	Central Hydraulic System	Liquid Pre-Wetting System	
Buckeye Western Star	\$124,167.00	\$14,250.00	\$109,917.00	150-180	\$950.00	\$3,696.00	\$16,520.00	\$4,464.00	
FYDA Freightliner	\$119,425.00	\$23,000.00	\$96,425.00	150-180	\$492.00	\$3,696.00	\$16,520.00	\$4,464.00	
SPECIFICATION #793		TRADE-IN PRICE		ESTIMATED	ALTERNATE 793-1	ALTERNATE 793-1	ALTERNATE 793-2		
4 X 4 PICK UP W/ REGULAR CAB	UNIT PRICE	(ITEM M)	NET PRICE w/TRADE-IN	DELIVERY IN DAYS	Snow Plow Prep Package	Snow Plow	Weather Guard Tool Box		
Byers Chevrolet	\$27,629.00	\$5,300.00	\$22,329.00	56-70	\$0.00	\$4,594.00	\$737.00		
Taylor Dealerships	\$25,843.00	\$7,150.00	\$18,693.00	90-120	\$0.00	\$4,939.00	\$852.00		
Tri-County Dodge	\$31,427.00	\$10,000.00	\$21,427.00	60-90	\$115.00	\$4,939.00	\$852.00		
Walt Sweeney Ford*	\$25,223.00	\$3,800.00	\$21,423.00	60-120	\$140.00	\$4,600.00	\$0.00		
SPECIFICATION #806		TRADE-IN PRICE		ESTIMATED	ALTERNATE 806-A	ESTIMATED DELIVERY	ALTERNATE 806-B	ESTIMATED DELIVERY	ALTERNATE 806-1
4 X 2 SUV COMPACT 4-DOOR	UNIT PRICE	(ITEM N)	w/TRADE-IN	DELIVERY IN DAYS	Alternate Fuel	IN DAYS	Hybrid Vehicle	IN DAYS	Corner Strobes
Byers Ford	\$19,108.00	\$3,500.00	\$15,608.00	30-60	No Bid		No Bid		\$475.00
Germain Toyota*	\$22,720.25	\$6,000.00	\$16,720.25	14	No Bid		No Bid		\$500.00
Taylor Dealerships	\$21,927.00	\$2,250.00	\$19,677.00	90-120	No Bid		No Bid		\$618.00
Key Chrysler, Jeep, Dodge	\$18,424.00	\$3,500.00	\$14,924.00		State of Ohio Contract				\$550.00
SPECIFICATION #811		TRADE-IN PRICE	NET PRICE	ESTIMATED	ALTERNATE 811-1	ALTERNATE 811-2	ALTERNATE 811-3		
2WD MID SIZE 4-DOOR SUV		(ITEM O)	w/TRADE-IN	DELIVERY IN DAYS	4WD w/ All Season Radials	Corner Strobes	Lightbar		
Byers Chevrolet	\$26,348.00	\$2,200.00	\$24,148.00	56-70	\$1,839.00	\$520.00	\$2,178.00		
Byers Ford	\$23,700.00	\$5,000.00	\$18,700.00	60-90	\$2,200.00	\$475.00	\$1,750.00		
Germain Toyota*	\$27,727.25	\$4,500.00	\$23,227.25	14	\$1,213.00	\$500.00	\$1,800.00	Ţ	
Taylor Dealerships	\$25,208.00	\$2,150.00	\$23,058.00	90-120	\$1,610.00	\$618.00	\$2,178.00		
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SPECIFICATION #AC1		TRADE-IN PRICE	NET PRICE	ESTIMATED	ALTERNATE AC1-A	ESTIMATED DELIVERY	ALTERNATE AC1-B	ESTIMATED DELIVERY IN DAYS
3/4 TON CARGO VAN	UNIT PRICE	(ITEM P)	w/TRADE-IN	DELIVERY IN DAYS	Alternate Fuel	IN DAYS	Hybrid Vehicle	
Taylor Dealerships	\$22,848.00	\$3,150.00	\$19,698.00	90-120	No Bid		No Bid	
SPECIFICATION #CH113	UNIT PRICE			ESTIMATED DELIVERY	ALTERNATE CH113-A	ESTIMATED DELIVERY	ALTERNATE CH113-B	ESTIMATED DELIVERY
MID SIZE 4-DOOR CAR		(ITEM Q)	w/TRADE-IN	IN DAYS	Alternate Fuel	IN DATS	Hybrid Vehicle	
Byers Ford	\$22,994.00	\$800.00	\$22,194.00	90-120	No Bid		No Bid	
Taylor Dealerships	\$20,845.00	\$1,575.00	\$19,270.00	90-120	No Bid		No Bid	
Walt Sweeney Ford*	\$26,765.00	\$800.00	\$25,965.00	60-120	No Bid		No Bid	
SPECIFICATION #P116	UNIT PRICE	TRADE-IN PRICE	NET PRICE	ESTIMATED DELIVERY	ALTERNATE P116-A	ESTIMATED DELIVERY	ALTERNATE P116-B	ESTIMATED DELIVERY
MID SIZE 4-DOOR CAR		(ITEM R)	w/TRADE-IN	IN DAYS	Alternate Fuel	IN DAYS	Hybrid Vehicle	IN DAYS
Byers Ford	\$22,994.00	\$1,000.00	\$21,994.00	90-120	No Bid		No Bid	
Taylor Dealerships	\$20,845.00	\$1,575.00	\$19,270.00	90-120	No Bid		No Bid	
Walt Sweeney Ford*	\$26,765.00	\$1,800.00	\$24,965.00	60-120	No Bid		No Bid	

Notes: * Germain Toyota and Walt Sweeney Ford failed to sign their bid; staff recommends rejecting all incomplete and improperly executed bids submitted by Germain Toyota and Walt Sweeney Ford.