

WATER TREATMENT CHEMICALS
for 2023
Water Division
Tuesday, October 18, 2022
3:00 PM



CITY OF WESTERVILLE

21 S. State Street

Westerville, OH 43081

LIME 1/2" Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Mississippi Lime Company	-	-	\$11.756
Carmeuse Lime & Stone	\$17.923	-	\$17.923
Lhoist North America	\$15.959	\$6.566	\$22.525

Maintain
Price for
2024
No
No
No

LIME 3/4" Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Mississippi Lime Company	-	-	\$11.756
Greer Lime Company	-	-	\$14.511
Carmeuse Lime & Stone	\$17.923	-	\$17.923

No
No
No

FERRIC CHLORIDE (dry weight) Approximate Quantity 200,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Bonded Chemicals	\$59.70	-	\$59.70
Kemira Water Solutions	\$65.80	-	\$65.80

No
No

LIQUID CARBON DIOXIDE Approximate Quantity 250,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
O.E. Meyer	\$21.50	-	\$21.50

No

POWDERED ACTIVATED CARBON Approximate Quantity 3,300 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Brenntag Mid-South	\$124.00	-	\$124.00
Bonded Chemicals	\$180.00	-	\$180.00
Calgon Carbon Corporation	\$159.00	\$32.00	\$191.00
Chemrite	\$215.00	-	\$215.00

(1)

No
No
Yes
No

FLUORIDE (TOTES) Approximate Quantity 40,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Bonded Chemicals	\$33.40	-	\$33.40
SAL Chemical	\$34.00	-	\$34.00

No
No

Brenntag Mid-South	\$49.00	-	\$49.00	(2)	No

SODIUM HYPOCHLORITE (WATER PLT) Approximate Quantity 50,000 GALS					
	UNIT PRICE (CGAL)	UNIT FREIGHT	TOTAL UNIT PRICE		
Alexander Chemical Corporation	\$286.90	-	\$286.90	(3)	No
Bonded Chemicals	\$330.00	-	\$330.00	(4)	No

SODIUM HYPOCHLORITE (COMM CTR) Approximate Quantity 7,200 GALS					
	UNIT PRICE (CGAL)	UNIT FREIGHT	TOTAL UNIT PRICE		
Bonded Chemicals	\$355.00	-	\$355.00	(5)	No

SODIUM HYPOCHLORITE (HPAC) Approximate Quantity 22,500 GALS					
	UNIT PRICE (CGAL)	UNIT FREIGHT	TOTAL UNIT PRICE		
Bonded Chemicals	\$355.00	-	\$355.00	(6)	No

LIQUID BLENDED PHOSPHATE (TOTES) Approximate Quantity 50,000 LBS					
	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE		
Bonded Chemicals	\$114.00	-	\$114.00		No
SAL Chemical	\$119.00	-	\$119.00		No
Aulick Chemical Solutions	\$146.00	-	\$146.00		No
Brenntag Mid-South	\$147.00	-	\$147.00	(7)	No
Chemrite	\$154.00	-	\$154.00		No
Shannon Chemical Corporation	\$231.17	-	\$231.17	(8)	No

CAUSTIC SODA (dry weight) Approximate Quantity 100,000 LBS					
	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE		
Alexander Chemical Corporation	\$46.90	-	\$46.90	(9)	No
Bonded Chemicals	\$56.00	-	\$56.00		No
Brenntag Mid-South	\$58.36	-	\$58.36		No

CUSTOM REACTIVATED GAC Approximate Quantity 200,000 LBS					
	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE		
Calgon Carbon Corporation	\$92.00	\$10.00	\$102.00		Yes
Carbon Activated Corporation	\$96.00	\$9.00	\$105.00		Yes

SODIUM CHLORIDE	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Approximate Quantity 15,000 LBS			
Brenntag Mid-South	\$26.00	-	\$26.00
Bonded Chemicals	\$32.50	-	\$32.50

(10) No
Yes

Notes:

- (1) Brenntag Mid-South's price is only valid for 90 days. Per the bid documents, prices were requested for one year (1/1/2023 - 12/31/2023). Staff is not recommending any non-compliant bids and only recommends bid awards guaranteed for ALL of 2023.
- (2) Brenntag Mid-South's price is only valid for 90 days. Per the bid documents, prices were requested for one year (1/1/2023 - 12/31/2023). Staff is not recommending any non-compliant bids and only recommends bid awards guaranteed for ALL of 2023.
- (3) Alexander Chemical Corporation's price is only valid for the first quarter of 2023. Per the bid documents, prices were requested for one year (1/1/2023 - 12/31/2023). Staff is not recommending any non-compliant bids and only recommends bid awards guaranteed for ALL of 2023.
- (4) Bonded Chemicals submitted three bid options, including (1) a price of \$260 per CGAL guaranteed through March 2023, (2) a price of \$290 per CGAL guaranteed through June 2023, and (3) a price of \$330 per CGAL guaranteed for the full year. Staff is only recommending bid awards guaranteed for ALL of 2023.
- (5) Bonded Chemicals submitted three bid options, including (1) a price of \$285 per CGAL guaranteed through March 2023, (2) a price of \$315 per CGAL guaranteed through June 2023, and (3) a price of \$355 per CGAL guaranteed for the full year. Staff is only recommending bid awards guaranteed for ALL of 2023.
- (6) Bonded Chemicals submitted three bid options, including (1) a price of \$285 per CGAL guaranteed through March 2023, (2) a price of \$315 per CGAL guaranteed through June 2023, and (3) a price of \$355 per CGAL guaranteed for the full year. Staff is only recommending bid awards guaranteed for ALL of 2023.
- (7) Brenntag Mid-South's price is only valid for 90 days. Per the bid documents, prices were requested for one year (1/1/2023 - 12/31/2023). Staff is not recommending any non-compliant bids and only recommends bid awards guaranteed for ALL of 2023.
- (8) Shannon Chemical Corporation's price is subject to escalation/de-escalation based on published producer price announcements. Per the bid documents, prices were requested for one year (1/1/2023 - 12/31/2023). Staff is not recommending any non-compliant bids and only recommends bid awards guaranteed for ALL of 2023.
- (9) Alexander Chemical Corporation's price is only valid for the first quarter of 2023. Staff is only recommending bid awards guaranteed for ALL of 2023. Additionally, Alexander Chemical Corporation did not submit pricing in the "dry weight" units specified.
- (10) Brenntag Mid-South's price is only valid for 90 days. Per the bid documents, prices were requested for one year (1/1/2023 - 12/31/2023). Staff is not recommending any non-compliant bids and only recommends bid awards guaranteed for ALL of 2023.