

BID SUMMARY

Water Plant Lime Sludge Removal and Land Application

Project No. 2022-401
Water Division
Thursday, March 3, 2022
3:00 PM



CITY OF WESTERVILLE

21 S. STATE STREET
WESTERVILLE, OH 43081

COMPANY	BASE BID	UNIT ITEM EXTENSION	Maintain Pricing for 2024
	Unit Price per Dry Ton of Lagoon Lime Sludge Removed, Weighed, Transported, and Land Applied	Extension based on the removal, weighing, transportation, and land application of an estimated 3,200 dry tons of lagoon lime sludge for 2022	
Synagro Central	\$99.00	\$316,800.00	No
Wing Environmental*	\$100.00	\$320,000.00	Yes
Midwest Compost	\$164.00	\$524,800.00	No

Notes

* As part of the bid process, bidders were informed that their pricing must be firm for the initial term of the contract covering two (2) program years (2022 program year and 2023 program year). Additionally, bidders were asked to indicate with their bid submissions if they could maintain their pricing for a one-year renewal for the 2024 program year. Synagro Central (with a unit price bid of \$99) indicated that they could not maintain their pricing, Wing Environmental (with a unit price bid of \$100) indicated that they could maintain their pricing, and Midwest Compost (with a unit price bid of \$164) indicated that they could not maintain their pricing for the renewal year. Given (1) that only \$1 separates the low bidder's unit price from the second low bidder's unit price, (2) the second low bidder is committed to maintaining their pricing for the 2024 renewal period, and (3) market forecasts suggesting that the price of bulk earth transport and related services will increase during the three years to 2024, staff is recommending the second-lowest bidder, Wing Environmental as **lowest and best** in this instance.