

**WATER TREATMENT CHEMICALS  
for 2022**

**Water Division**  
Tuesday, October 19, 2021  
3:00 PM



**CITY OF WESTERVILLE**

**21 S. State Street**  
**Westerville, OH 43081**

<b>LIME 1/2"</b> Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Mississippi Lime Company	-	-	<b>\$10.750</b>
Carmeuse Lime	\$13.923	-	<b>\$13.923</b>
Lhoist North America	\$10.750	\$5.001	<b>\$15.751</b>

Maintain  
Price for  
2023  
No  
No  
No

<b>LIME 3/4"</b> Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Mississippi Lime Company	-	-	<b>\$10.750</b>
Greer Lime Company	-	-	<b>\$11.756</b>
Carmeuse Lime	\$13.923	-	<b>\$13.923</b>

No  
No  
No

<b>FERRIC CHLORIDE (dry weight)</b> Approximate Quantity 200,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Bonded Chemicals	\$37.20	-	<b>\$37.20</b>
Kemira Water Solutions	\$40.90	-	<b>\$40.90</b>

No  
No

<b>POWDERED ACTIVATED CARBON</b> Approximate Quantity 3,300 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Brenntag Mid-South	\$69.50	-	<b>\$69.50</b>
Bonded Chemicals (Donau Carbon)	\$81.00	-	<b>\$81.00</b>
Bonded Chemicals (Jacobi Carbon)	\$105.00	-	<b>\$105.00</b>
Carbon Activated Corporation	\$200.00	\$28.00	<b>\$228.00</b>

No  
No  
No  
No

<b>FLUORIDE (TOTES)</b> Approximate Quantity 40,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Bonded Chemicals	\$28.00	-	<b>\$28.00</b>
SAL Chemical	\$31.30	-	<b>\$31.30</b>
Shannon Chemical Corporation	\$33.89	-	<b>\$33.89</b>

No  
No  
No

<b>LIQUID BLENDED PHOSPHATE (TOTES)</b> Approximate Quantity 50,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
SAL Chemical	\$56.20	-	<b>\$56.20</b>
Brenntag Mid-South	\$57.50	-	<b>\$57.50</b>
Bonded Chemicals	\$80.00	-	<b>\$80.00</b>
Shannon Chemical Corporation	\$87.87	-	<b>\$87.87</b>
Chemrite	\$79.17	\$9.50	<b>\$88.67</b>

No  
No  
No  
No  
No

<b>CAUSTIC SODA (dry weight)</b> Approximate Quantity 100,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
JCI Jones Chemicals	\$38.250	-	<b>\$38.25</b>
Alexander Chemical Corporation	\$38.90	-	<b>\$38.90</b>
Brenntag Mid-South	\$43.95	-	<b>\$43.95</b>
Bonded Chemicals	\$46.00	-	<b>\$46.00</b>

No

No

No

No

<b>SODIUM CHLORIDE</b> Approximate Quantity 15,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Bonded Chemicals	\$16.40	-	<b>\$16.40</b>
SAL Chemical	\$33.00	-	<b>\$33.00</b>

No

No

**Notes**

\* Bidder did not submit pricing in the units specified; the amount displayed above reflects the corrected total in the CWT (hundred weight) units specified.

\*\*JCI Jones Chemicals Inc. submitted the lowest Total Unit Price for Caustic Soda; however conditioned their bid by indicating that they will only guarantee their pricing until March 31, 2022. JCI indicated that price adjustments after that would reflect any raw material cost increases issued by their producers. Given Alexander Chemical Corporation's commitment to holding their pricing firm through December 31, 2022, in a manner consistent with the provision of the City's Request for Bids, their Caustic Soda bid is recommended as lowest and best.