

WATER TREATMENT CHEMICALS
for 2020
Water Division
Tuesday, November 5, 2019
3:00 PM



CITY OF WESTERVILLE
21 S. State Street
Westerville, OH 43081

LIME 1/2" Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	Maintain Pricing for 2021
Mississippi Lime Company	\$10.6490	-	\$10.6490	NO
Lhoist North America	\$10.3770	\$4.4360	\$14.8130	NO
LIME 3/4" Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	
Greer Lime Company	\$10.2560	-	\$10.2560	YES
Mississippi Lime Company	\$10.6490	-	\$10.6490	NO
Carmeuse Lime	\$9.7500	\$2.5565	\$12.3065	NO
FERRIC CHLORIDE (dry weight) Approximate Quantity 200,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	
Bonded Chemicals	\$29.3000	-	\$29.3000	NO
Kemira Water Solutions	\$30.8800	-	\$30.8800	NO
POWDERED ACTIVATED CARBON Approximate Quantity 3,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	
Bonded Chemicals	\$68.4000	-	\$68.4000	NO
Carbon Activated Corporation	\$60.0000	\$21.0000	\$81.0000	YES
Sal Chemical	\$88.0000	-	\$88.0000	NO
FLUORIDE (TOTES) Approximate Quantity 45,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	
Sal Chemical	\$21.3500	-	\$21.3500	NO
Bonded Chemicals	\$22.3000	-	\$22.3000	NO
Shannon Chemical Corporation	\$39.3900	-	\$39.3900	NO
Carus Company	\$41.9000	-	\$41.9000	YES
LIQUID BLENDED PHOSPHATE (TOTES) Approximate Quantity 50,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	
Bonded Chemicals	\$44.0000	-	\$44.0000	NO
Shannon Chemical Corporation	\$44.3400	-	\$44.3400	NO
Sal Chemical	\$48.5000	-	\$48.5000	NO

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CAUSTIC SODA (dry weight) Approximate Quantity 100,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Bonded Chemicals	\$24.3000	-	\$24.3000
JCI Jones Chemicals	\$26.9500	-	\$26.9500
Carus Company	\$31.9800*	-	\$31.9800*
Sal Chemical	\$32.1000	-	\$32.1000

NO
 NO
 YES
 NO

SODIUM CHLORIDE Approximate Quantity 12,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE
Bonded Chemicals	\$18.0000	-	\$18.0000

NO

Notes

*At the Bid Opening held on November 5, 2019, Carus Chemical submitted a price of \$15.98 /cwt on a wet basis not meeting the City's specifications. When contacted, Carus Chemical indicated that their submitted price of \$15.98 would need to be multiplied by a factor of two in order to be on par with the City's dry weight specifications and other bids.