

2017 FLEET VEHICLES
Public Service Department



Quote Summary

SPECIFICATION #4 AWD Police Interceptor Crossover Utility	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Lebanon Ford (State Coop.)	\$27,186.00	\$4,600.00	\$22,586.00
Statewide Ford (Columbus Coop.)	\$28,349.14	No Bid	\$28,349.14
Valley Ford Truck	No Bid	\$3,300.00	No Bid
Walt Sweeney Ford	\$29,760.14	\$5,200.00	\$24,560.14
SPECIFICATION #7 AWD Police Interceptor Crossover Utility	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Lebanon Ford (State Coop.)	\$27,186.00	\$4,000.00	\$23,186.00
Statewide Ford (Columbus Coop.)	\$28,349.14	No Bid	\$28,349.14
Valley Ford Truck	No Bid	\$3,200.00	No Bid
Walt Sweeney Ford	\$29,760.14	\$4,500.00	\$25,260.14
SPECIFICATION #9 AWD Police Interceptor Crossover Utility	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Lebanon Ford (State Coop.)	\$27,186.00	\$3,500.00	\$23,686.00
Statewide Ford (Columbus Coop.)	\$28,349.14	No Bid	\$28,349.14
Valley Ford Truck	No Bid	\$3,000.00	No Bid
Walt Sweeney Ford	\$29,760.14	\$4,000.00	\$25,760.14
SPECIFICATION #CH111 AWD Police Interceptor Crossover Utility	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Lebanon Ford (State Coop.)	\$27,186.00	-	\$27,186.00
Statewide Ford (Columbus Coop.)	\$28,349.14	-	\$28,349.14
Walt Sweeney Ford	\$30,385.14	-	\$30,385.14
SPECIFICATION #U113 4 x 4 Pickup with Regular Cab	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Bob Ross Auto	\$32,391.37	\$3,500.00	\$28,891.37
Byers Auto (Columbus Coop.)*	\$32,462.00	\$5,200.00	\$27,262.00
Middletown Ford (State Coop.)	\$26,774.00	\$1,500.00	\$25,274.00
Ricart Ford	\$32,264.00	\$500.00	\$31,764.00
Taylor Chevrolet	\$33,689.00	\$2,500.00	\$31,189.00
Valley Ford Truck	\$35,328.42	\$2,800.00	\$32,528.42

ALTERNATE	ALTERNATE	ALTERNATE				Total
Push Bumper	Prisoner Cage Partition and Window Bars	Prisoner Transport Seat with Cargo Barrier				
\$455.00	Included with Seat	\$2,219.00				\$25,260.00
No Bid	No Bid	No Bid				\$28,349.14
No Bid	No Bid	No Bid				
\$247.00	\$809.00	\$961.00				\$26,577.14
ALTERNATE	ALTERNATE	ALTERNATE				Total
Push Bumper	Prisoner Cage Partition and Window Bars	Prisoner Transport Seat with Cargo Barrier				
\$455.00	Included with Seat	\$2,219.00				\$25,860.00
No Bid	No Bid	No Bid				\$28,349.14
No Bid	No Bid	No Bid				
\$247.00	\$809.00	\$961.00				\$27,277.14
ALTERNATE	ALTERNATE	ALTERNATE				Total
Push Bumper	Prisoner Cage Partition and Window Bars	Prisoner Transport Seat with Cargo Barrier				
\$455.00	Included with Seat	\$2,219.00				\$26,360.00
No Bid	No Bid	No Bid				\$28,349.14
No Bid	No Bid	No Bid				
\$247.00	\$809.00	\$961.00				\$27,777.14
ALTERNATE	ALTERNATE					Total
Push Bumper	21B Rear View Camera					
\$455.00	Included					\$27,641.00
No Bid	No Bid					\$28,349.14
\$247.00	Included					\$30,632.14
ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE	Total
Snow Plow	Tool Box	Camera System	Obstacle Detection System	Spray Bed Liner	Electronic Siren	
\$4,868.00	\$834.00	\$704.00	\$729.00	\$761.00	\$973.00	\$37,760.37
\$4,578.00	\$925.00	\$599.00	\$399.00	\$432.00	\$900.00	\$35,095.00
\$6,200.00	\$795.00	\$675.00	\$600.00	\$600.00	\$800.00	\$34,944.00
\$4,578.00	\$925.00	\$370.00	\$245.00	\$456.00	\$900.00	\$39,238.00
\$5,495.00	\$849.00	\$695.00	\$595.00	\$450.00	\$1,049.00	\$40,322.00
\$3,975.00	\$1,078.00	\$933.90	\$933.90	\$495.00	\$1,001.00	\$40,945.22

2017 FLEET VEHICLES
Public Service Department



Quote Summary

SPECIFICATION #P115 FWD Police Interceptor Sedan	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
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Lebanon Ford (State Coop.)	\$22,600.00	\$2,800.00	\$19,800.00
Statewide Ford (Columbus Coop.)	\$22,762.00	\$1,500.00	\$21,262.00

SPECIFICATION #220 4 x 2 Regular Cab Dump Truck	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
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Ricart Ford	\$56,910.00	\$11,000.00	\$45,910.00
Valley Ford Truck (State Coop.)	\$60,802.56	\$9,800.00	\$51,002.56
Walt Sweeney Ford	\$54,107.56	\$6,400.00	\$47,707.56

SPECIFICATION #283 4 x 4 Pickup with Regular Cab	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
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Bob Ross Auto	\$32,391.37	\$9,500.00	\$22,891.37
Byers Auto (Columbus Coop.)*	\$32,462.00	\$10,200.00	\$22,262.00
Middletown Ford (State Coop.)	\$26,774.00	\$8,500.00	\$18,274.00
Ricart Ford	\$32,264.00	\$10,000.00	\$22,264.00
Taylor Chevrolet	\$33,689.00	\$8,000.00	\$25,689.00
Valley Ford Truck	\$35,596.42	\$9,700.00	\$25,896.42

SPECIFICATION #310 2WD Pickup with Regular Cab and Long Bed	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
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Bob Ross Auto	\$26,353.90	\$4,000.00	\$22,353.90
Byers Auto (Columbus Coop.)*	\$26,149.00	\$4,200.00	\$21,949.00
Middletown Ford (State Coop.)	\$23,990.00	\$2,500.00	\$21,490.00
Ricart Ford	\$25,824.00	\$700.00	\$25,124.00
Taylor Chevrolet	\$26,798.00	\$2,500.00	\$24,298.00
Valley Ford Truck	\$26,464.42	\$4,000.00	\$22,464.42

SPECIFICATION #312 Full-Size Cargo Van	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
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Bob Ross Auto	\$28,313.11	\$2,500.00	\$25,813.11
Byers Auto (Columbus Coop.)*	\$24,098.00	\$1,500.00	\$22,598.00
Middletown Ford (State Coop.)	\$23,818.00	\$400.00	\$23,418.00
Ricart Ford	\$23,747.00	\$500.00	\$23,247.00
Taylor Chevrolet	\$25,589.00	\$800.00	\$24,789.00
Valley Ford Truck	\$25,534.28	\$750.00	\$24,784.28

ALTERNATE FWD Only (Deduct)	ALTERNATE No Keyless Entry (Deduct)	ALTERNATE No Spotlight (Deduct)	ALTERNATE Trunk Lid Flashing Warning Lights	Total
-\$509.00	-\$35.00	-\$30.00	\$394.00	\$19,620.00
\$0.00	\$0.00	\$0.00	\$379.00	\$21,641.00

Total
\$45,910.00
\$51,002.56
\$47,707.56

ALTERNATE Snow Plow	ALTERNATE Tool Box	ALTERNATE Spray Bed Liner	Total
\$4,868.00	\$834.00	\$604.00	\$29,197.37
\$4,578.00	\$925.00	\$432.00	\$28,197.00
\$6,200.00	\$795.00	\$600.00	\$25,869.00
\$4,578.00	\$925.00	\$456.00	\$28,223.00
\$5,495.00	\$849.00	\$400.00	\$32,433.00
\$3,975.00	\$1,078.00	\$495.00	\$31,444.42

ALTERNATE LED Warning Lights	ALTERNATE LED Light Bar	ALTERNATE Grip Step	ALTERNATE Spray Bed Liner	ALTERNATE Rust Proofing	Total
\$704.00	\$1,688.00	\$497.00	\$342.00	\$325.00	\$25,909.90
\$395.00	\$1,550.00	\$595.00	\$432.00	\$332.00	\$25,253.00
\$650.00	\$1,300.00	\$450.00	\$600.00	\$300.00	\$24,790.00
\$395.00	\$1,550.00	\$595.00	\$456.00	\$300.00	\$28,420.00
\$129.00	\$1,099.00	\$592.00	\$400.00	\$400.00	\$26,918.00
\$1,032.90	\$2,084.50	\$438.90	\$495.00	\$475.00	\$26,990.72

ALTERNATE Rust Proofing	ALTERNATE Extended Chassis	ALTERNATE Class III Receiver Hitch	Total
\$325.00	included	\$246.40	\$26,384.51
\$332.00	\$1,685.00	included	\$24,615.00
\$300.00	\$1,500.00	\$475.00	\$25,693.00
\$450.00	\$804.00	\$178.00	\$24,679.00
\$400.00	\$2,000.00	\$579.00	\$27,768.00
\$475.00	\$1,469.00	included	\$26,728.28

2017 FLEET VEHICLES
Public Service Department



Quote Summary

SPECIFICATION #514 Full-Size Cargo Van	UNIT PRICE	TRADE-IN PRICE N/A	NET PRICE w/TRADE-IN
Bob Ross Auto	\$28,313.11	-	\$28,313.11
Byers Auto (Columbus Coop.)*	\$24,098.00	-	\$24,098.00
Middletown Ford (State Coop.)	\$23,818.00	-	\$23,818.00
Ricart Ford	\$23,747.00	-	\$23,747.00
Taylor Chevrolet	\$25,589.00	-	\$25,589.00
Valley Ford Truck	\$25,534.28	-	\$25,534.28

ALTERNATE Rust Proofing	ALTERNATE Extended Chassis	ALTERNATE Class III Receiver Hitch	Total
\$325.00	included	\$246.40	\$28,884.51
\$332.00	\$1,685.00	included	\$26,115.00
\$300.00	\$1,500.00	\$475.00	\$26,093.00
\$450.00	\$804.00	\$178.00	\$25,179.00
\$400.00	\$2,000.00	\$579.00	\$28,568.00
\$475.00	\$1,469.00	included	\$27,478.28

SPECIFICATION #521 4 x 2 Regular Cab Dump Truck	UNIT PRICE	TRADE-IN PRICE N/A	NET PRICE w/TRADE-IN
Ricart Ford	\$56,910.00	-	\$56,910.00
Valley Ford Truck (State Coop.)	\$60,802.56	-	\$60,802.56
Walt Sweeney Ford	\$54,107.56	-	\$54,107.56

Total
\$56,910.00
\$60,802.56
\$54,107.56

SPECIFICATION #702 4 x 4 Pickup with Regular Cab	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Bob Ross Auto	\$32,391.37	\$7,500.00	\$24,891.37
Byers Auto (Columbus Coop.)*	\$32,462.00	\$7,300.00	\$25,162.00
Middletown Ford (State Coop.)	\$26,774.00	\$5,500.00	\$21,274.00
Ricart Ford	\$32,264.00	\$7,000.00	\$25,264.00
Taylor Chevrolet	\$33,689.00	\$6,500.00	\$27,189.00
Valley Ford Truck	\$35,328.42	\$8,000.00	\$27,328.42

ALTERNATE Snow Plow	ALTERNATE Tool Box	ALTERNATE Spray Bed Liner	Total
\$4,868.00	\$834.00	\$604.00	\$31,197.37
\$4,578.00	\$925.00	\$432.00	\$31,097.00
\$6,200.00	\$795.00	\$600.00	\$28,869.00
\$4,578.00	\$925.00	\$456.00	\$31,223.00
\$5,495.00	\$849.00	\$400.00	\$33,933.00
\$3,975.00	\$1,078.00	\$495.00	\$32,876.42

SPECIFICATION #712 FWD Pickup with Extended Crew Cab and Utility Body	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Bob Ross Auto (State Coop.)	\$41,496.00	\$6,950.00	\$34,546.00
Walt Sweeney Ford	\$42,190.12	\$7,000.00	\$35,190.12

Total
\$34,546.00
\$35,190.12

SPECIFICATION #782 4 x 4 Pickup with Regular Cab	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN
Bob Ross Auto	\$32,391.37	\$8,000.00	\$24,391.37
Byers Auto (Columbus Coop.)*	\$32,462.00	\$8,200.00	\$24,262.00
Middletown Ford (State Coop.)	\$26,774.00	\$6,000.00	\$20,774.00
Ricart Ford	\$32,264.00	\$9,000.00	\$23,264.00
Taylor Chevrolet	\$33,689.00	\$7,000.00	\$26,689.00
Valley Ford Truck	\$35,328.42	\$8,900.00	\$26,428.42

ALTERNATE Snow Plow	ALTERNATE Tool Box	ALTERNATE Spray Bed Liner	Total
\$4,868.00	\$834.00	\$604.00	\$30,697.37
\$4,578.00	\$925.00	\$432.00	\$30,197.00
\$6,200.00	\$795.00	\$600.00	\$28,369.00
\$4,578.00	\$925.00	\$456.00	\$29,223.00
\$5,495.00	\$849.00	\$400.00	\$33,433.00
\$3,975.00	\$1,078.00	\$495.00	\$31,976.42

2017 FLEET VEHICLES
Public Service Department



Quote Summary

SPECIFICATION #805	UNIT PRICE	TRADE-IN PRICE	NET PRICE w/TRADE-IN	<i>Total</i>
Compact Sport Utility Vehicle				
Bob Ross Auto	\$24,445.00	-	\$24,445.00	\$24,445.00
Byers Auto (State Coop.)	\$20,650.00	-	\$20,650.00	\$20,650.00
Ricart Ford	\$22,496.00	-	\$22,496.00	\$22,496.00
Walt Sweeney Ford	\$22,295.00	-	\$22,295.00	\$22,295.00

Notes: Following Byers' review of the City's specifications, they opted to quote Chevrolet manufactured trucks and vans rather than the Ford manufactured vehicles associated with their City of Columbus cooperative contract.