



LIME 1/2" Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Mississippi Lime	-	-	\$7.1330	n/a

LIME 3/4" Approximate Quantity 1,750,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Greer Lime	-	-	\$6.9695	n/a
Mississippi Lime	-	-	\$7.1330	n/a
Carmeuse Lime	\$8.2165	\$1.7475	\$9.9640	n/a

FERRIC CHLORIDE (dry weight) Approximate Quantity 175,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Bonded Chemicals	\$23.3000	-	\$23.3000	n/a
Kemira Water Solutions	\$25.0000	-	\$25.0000	n/a
PVS Technologies	\$27.4500	-	\$27.4500	n/a

LIQUID CARBON DIOXIDE Approximate Quantity 250,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
POET Ethanol*	\$5.0000	-	\$5.0000	n/a

POWDERED ACTIVATED CARBON Approximate Quantity 5,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Bonded Chemicals	\$62.0000	-	\$62.0000	n/a
Calgon Carbon	\$60.0000	\$17.5000	\$77.5000	n/a
Univar USA	\$81.1500	-	\$81.1500	n/a
SAL Chemical	\$90.9000	-	\$90.9000	n/a

WATER TREATMENT CHEMICALS

for 2017

Water Division

Tuesday, November 1, 2016

3:00 PM



CITY OF WESTERVILLE

21 S. State Street

Westerville, OH 43081

FLUORIDE (TOTES) Approximate Quantity 50,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Bonded Chemicals	\$23.9000	-	\$23.9000	\$500.0000
SAL Chemical	\$24.2000	-	\$24.2000	\$0.0000
Hawkins	\$28.4000	-	\$28.4000	\$0.0000
Water Solutions Unlimited	\$30.9000	-	\$30.9000	\$0.0000
Univar USA	\$31.4000	-	\$31.4000	\$0.0000

SODIUM HYPOCHLORITE Approximate Quantity 40,000 GALS	UNIT PRICE (CGAL)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
JCI Jones Chemicals	\$65.0000	-	\$65.0000	n/a
Bonded Chemicals	\$66.6000	-	\$66.6000	n/a
SAL Chemical	\$76.6900	-	\$76.6900	n/a
Univar USA	\$78.0000	-	\$78.0000	n/a

LIQUID BLENDED PHOSPHATE (TOTES) Approximate Quantity 50,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Hawkins	\$43.1000	-	\$43.1000	n/a
Bonded Chemicals**	\$43.3000	-	\$43.3000	memo
Shannon Chemicals	\$40.1400	\$4.0000	\$44.1400	n/a
Water Solutions Unlimited	\$44.8000	-	\$44.8000	n/a
SAL Chemical	\$51.2500	-	\$51.2500	n/a

CAUSTIC SODA (dry weight) Approximate Quantity 100,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
JCI Jones Chemicals	\$26.8500	-	\$26.8500	n/a
Bonded Chemicals	\$29.9000	-	\$29.9000	n/a
SAL Chemical	\$30.5000	-	\$30.5000	n/a
Univar USA	-	-	\$36.1000	n/a

CUSTOM REACTIVATED GAC Approximate Quantity 240,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Calgon Carbon	\$80.0000	\$6.0000	\$86.0000	n/a

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VIRGIN SUPPLEMENTAL GAC Approximate Quantity 20,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Calgon Carbon	\$106.0000	\$6.0000	\$112.0000	n/a

SODIUM CHLORIDE Approximate Quantity 10,000 LBS	UNIT PRICE (CWT)	UNIT FREIGHT	TOTAL UNIT PRICE	UNIT CONTAINER DEPOSIT
Bonded Chemicals	\$13.2500	-	\$13.2500	n/a
Univar USA	\$16.6000	-	\$16.6000	n/a

Notes:

* POET did not submit pricing in the units specified; POET's 2017 unit price is based on a note in POET's bid indicating a per pound price of \$0.05, which has been extended to \$5.00 per cwt.

** Staff believes the Liquid Blended Phosphate bid submitted by Hawkins (\$43.10/cwt delivered), although the lowest, is not the best bid in meeting the City's needs. The Liquid Blended Phosphate bid by Bonded Chemicals (second lowest bidder with a bid of \$43.30/cwt delivered) contains 19% more of the active ingredient (phosphate) by weight. Given that more of Hawkins' product would be needed to get the same results as the Bonded Chemicals product, staff recommends that the Liquid Blended Phosphate be awarded to Bonded Chemicals as lowest and best bidder.