



SPECIFICATION #171 Compact Small Size 4-Door Hybrid Car						
UNIT PRICE	TRADE-IN PRICE (ITEM G)	TRADE-IN PRICE (ITEM H)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS		
Byers Ford	\$22,873.00	\$2,100.00	\$2,100.00	\$18,673.00	90	
Lebanon Ford**	\$15,895.00	\$2,000.00	\$1,800.00	\$12,095.00	110	
Ricart Properties	\$22,940.00	\$1,000.00	\$1,640.00	\$20,300.00	70 - 110	
Taylor Dealerships	\$24,500.00	\$985.00	\$1,575.00	\$21,940.00	90 - 120	
SPECIFICATION #172 Compact Small Size 4-Door Hybrid Car						
UNIT PRICE	TRADE-IN PRICE (ITEM I)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS			
Byers Ford	\$22,873.00	\$2,300.00	\$20,573.00	90		
Lebanon Ford**	\$15,895.00	\$1,700.00	\$14,195.00	110		
Ricart Properties	\$22,940.00	\$1,640.00	\$21,300.00	70 - 110		
Taylor Dealerships	\$24,500.00	\$1,875.00	\$22,625.00	90 - 120		
SPECIFICATION #204*** 4x2 Full Size Pick-up w/ Regular Cab						
UNIT PRICE	TRADE-IN PRICE (ITEM J)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	ALTERNATE <small>Alternate Fuel Vehicle</small>	ALTERNATE <small>Hybrid Vehicle</small>	ALTERNATE <small>Truck Bedliner</small>
Byers Chevrolet	\$31,475.00	\$2,500.00	\$28,975.00	60 - 90	No Bid	\$425.00
Jack Maxton	\$30,395.00	\$3,000.00	\$27,395.00	-	Included	\$445.00
Ricart Properties	\$29,800.00	\$1,500.00	\$28,300.00	70 - 110	No Bid	\$395.00
Taylor Dealerships	\$30,690.00	\$1,675.00	\$29,015.00	90 - 120	Included	\$450.00
SPECIFICATION #403 Compact 7-Passenger Van						
UNIT PRICE	TRADE-IN PRICE (ITEM K)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	ALTERNATE <small>Alternate Fuel Vehicle</small>	ALTERNATE <small>Hybrid Vehicle</small>	
Byers Chrysler	\$24,169.00	\$5,200.00	\$18,969.00	60	No Bid	No Bid
Taylor Dealerships	\$23,797.00	\$4,285.00	\$19,512.00	90 - 120	No Bid	No Bid
SPECIFICATION #405 Compact 7-Passenger Van						
UNIT PRICE	TRADE-IN PRICE (ITEM L)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	ALTERNATE <small>Alternate Fuel Vehicle</small>	ALTERNATE <small>Hybrid Vehicle</small>	
Byers Chrysler	\$24,169.00	\$4,000.00	\$20,169.00	60	No Bid	No Bid
Taylor Dealerships	\$23,797.00	\$3,875.00	\$19,922.00	90 - 120	No Bid	No Bid
SPECIFICATION #411 Medium Size 4-Door Hybrid Car						
UNIT PRICE	TRADE-IN PRICE (ITEM M)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS			
Byers Ford	\$25,127.00	\$3,500.00	\$21,627.00	90		
Ricart Properties	\$24,480.00	\$3,000.00	\$21,480.00	70 - 110		
Taylor Dealerships	\$28,300.00	\$3,285.00	\$25,015.00	90 - 120		



SPECIFICATION #511					ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE
4x4 Pick-Up w/ Regular Cab	UNIT PRICE	TRADE-IN PRICE (ITEM N)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	Snow Plow	Tool Box	Camera System	Obstacle Detection System	Truck Bedliner
Byers Chevrolet	\$30,425.00	\$6,000.00	\$24,425.00	60 - 90	\$5,542.00	\$988.00	\$679.00	\$375.00	\$425.00
Jack Maxton	\$29,995.00	\$3,500.00	\$26,495.00	60 - 90	\$5,542.00	\$1,047.00	\$1,253.00	Included w/ Camera	\$445.00
Lebanon Ford	\$25,695.00	\$4,700.00	\$20,995.00	120	\$4,725.00	\$995.00	\$525.00	\$355.00	\$485.00
Ricart Properties	\$26,450.00	\$4,550.00	\$21,900.00	70 - 110	\$4,174.00	\$1,017.00	\$460.00	\$208.00	\$395.00
Taylor Dealerships	\$29,315.00	\$6,975.00	\$22,340.00	90 - 120	\$5,542.00	\$1,047.00	\$1,253.00	Included w/ Camera	\$450.00
SPECIFICATION #515					ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE
4x4 Pick-Up w/ Regular Cab	UNIT PRICE	TRADE-IN PRICE (ITEM O)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	Snow Plow	Tool Box	Camera System	Obstacle Detection System	Truck Bedliner
Byers Chevrolet	\$30,425.00	\$10,000.00	\$20,425.00	60 - 90	\$5,542.00	\$679.00	\$679.00	\$375.00	\$425.00
Jack Maxton	\$29,995.00	\$5,000.00	\$24,995.00	60 - 90	\$5,542.00	\$1,045.00	\$1,253.00	Included w/ Camera	\$445.00
Lebanon Ford	\$25,695.00	\$6,700.00	\$18,995.00	120	\$4,725.00	\$995.00	\$525.00	\$355.00	\$485.00
Ricart Properties	\$26,450.00	\$10,000.00	\$16,450.00	70 - 110	\$4,174.00	\$508.50	\$460.00	\$208.00	\$395.00
Taylor Dealerships	\$29,315.00	\$9,375.00	\$19,940.00	90 - 120	\$5,542.00	\$765.00	\$1,253.00	Included w/ Camera	\$450.00
SPECIFICATION #794					ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE	ALTERNATE
4x4 Pick-Up w/ Regular Cab	UNIT PRICE	TRADE-IN PRICE (ITEM P)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	Snow Plow	Tool Box	Camera System	Obstacle Detection System	Truck Bedliner
Byers Chevrolet	\$30,425.00	\$8,750.00	\$21,675.00	60 - 90	\$5,542.00	\$679.00	\$679.00	\$375.00	\$425.00
Jack Maxton	\$29,995.00	\$4,500.00	\$25,495.00	60 - 90	\$5,542.00	\$1,045.00	\$1,253.00	Included w/ Camera	\$445.00
Lebanon Ford	\$25,695.00	\$4,750.00	\$20,945.00	120	\$4,725.00	\$740.00	\$525.00	\$355.00	\$485.00
Ricart Properties	\$26,450.00	\$8,850.00	\$17,600.00	70 - 110	\$4,174.00	\$508.50	\$460.00	\$208.00	\$395.00
Taylor Dealerships	\$29,315.00	\$9,275.00	\$20,040.00	90 - 120	\$5,542.00	\$765.00	\$1,253.00	Included w/ Camera	\$450.00
SPECIFICATION #807					ALTERNATE	ALTERNATE	ALTERNATE		
4x2 Bucket Truck	UNIT PRICE	TRADE-IN PRICE (ITEM Q)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	V-10 Gas in lieu of Diesel	Aerial Device	84" CA in lieu of 60" CA		
Altec Industries	\$89,612.00	\$3,500.00	\$86,112.00	-	(\$6,907.00)	\$947.00	No Bid		
Ricart Properties	\$97,980.00	\$6,580.00	\$91,400.00	300 - 330	(\$6,770.00)	No Bid	(\$680.00)		
SPECIFICATION #P118					ALTERNATE	ALTERNATE			
Medium Size 4-Door Car w/ Police Package	UNIT PRICE	TRADE-IN PRICE (ITEM R)	NET PRICE w/TRADE-IN	ESTIMATED DELIVERY IN DAYS	Alternate Fuel Vehicle	Hybrid Vehicle			
Byers Ford	\$23,115.00	\$1,700.00	\$21,415.00	120	No Bid	No Bid			
Ricart Properties	\$23,400.00	\$800.00	\$22,600.00	56 - 80	No Bid	No Bid			
Statewide Ford	\$22,681.00	\$1,000.00	\$21,681.00	90 - 180	No Bid	No Bid			
Taylor Dealerships	\$21,210.00	\$2,050.00	\$19,160.00	90 - 120	Included	No Bid			

Notes:

* For vehicle #10, staff is recommending the new vehicle be purchased at the full unit price bid and the trade-in vehicle, a 2008 Ford Crown Victoria, be sold outright to Otterbein University, separate from the bid.

** Regarding vehicles 171 and 172, the low bidder, Lebanon Ford, bid vehicles that do not comply with the City's requirement for a hybrid engine.

*** Staff recommends rejecting all bids for Vehicle 204 because all bids exceed the Parks and Recreation Department's \$25,000 budget for the vehicle.